

**City of San Antonio Draft Bid Tabulation**

Opened: October 3, 2014			Stanley Access Technologies 9001 Jameel Road Houston, TX 77040	Universal Automatic Doors of Texas, Inc. 562 CR 112 Floresville, TX 78114 830-216-4358	Xcell Management, Inc. 686 N. James Rd Columbus, OH 43219
For: Annual Contract for Automatic Door Maintenance 6100003458					
Item	Description	Estimated Quantity			
I	Automatic Door Parts for Keene Monroe Doors				
a	Discount off manufacture price list		13.00%	35.00%	0.00%
b	Price schedule		Stanley list prices of competitors items	List Price	List Price
c	Effective date of price schedule		October 2014	March 2013	March 2013
II	Automatic Door Parts for Besam Doors				
a	Discount off manufacture price list		13.00%	25.00%	0.00%
b	Price schedule		Stanley list prices of competitors items	List Price	List Price
c	Effective date of price schedule		October 2014	March 2014	March 2014
III	Automatic Door Parts for Dorma Doors				
a	Discount off manufacture price list		13.00%	25.00%	0.00%
b	Price schedule		Stanley list prices of competitors items	List Price	List Price
c	Effective date of price schedule		October 2014	March 2013	N/A
IV	Automatic Door Parts for LCN Doors				
a	Discount off manufacture price list		13.00%	35.00%	0.00%
b	Price schedule		Stanley list prices of competitors items	List Price	List Price
c	Effective date of price schedule		October 2014	March 2013	March 2013
V	Automatic Door Parts for Norton Doors				
a	Discount off manufacture price list		13.00%	35.00%	0.00%
b	Price schedule		Stanley list prices of competitors items	List Price	List Price
c	Effective date of price schedule		October 2014	January 2014	January 2014
VI	Automatic Door Parts for Nabco Doors				
a	Discount off manufacture price list		13.00%	25.00%	0.00%
b	Price schedule		Stanley list prices of competitors items	List Price	List Price
c	Effective date of price schedule		October 2014	May 2013	May 2013
VII	Automatic Door Parts for Pit-O-Matic and Stanley Doors				
a	Discount off manufacture price list		13.00%	20.00%	0.00%
b	Price schedule		Stanley list prices of competitors items	List Price	List Price
c	Effective date of price schedule		October 2014	2013	N/A
VIII	Automatic Door Parts for Horton Doors				
a	Discount off manufacture price list		13.00%	20.00%	0.00%
b	Price schedule	Stanley list prices of competitors items	List Price	List Price	
c	Effective date of price schedule	October 2014	2013	N/A	
IX	Automatic Door Parts for Tormax Doors				
a	Discount off manufacture price list	13.00%	10.00%	0.00%	
b	Price schedule	Stanley list prices of competitors items	Invoice	Invoice	
c	Effective date of price schedule	October 2014	Invoice	N/A	
X	Automatic Door Parts for Global Doors				
a	Discount off manufacture price list	13.00%	15.00%	0.00%	
b	Price schedule	Stanley list prices of competitors items	Invoice	Invoice	
c	Effective date of price schedule	October 2014	Invoice	N/A	
XI	Automatic Door Parts for Record Doors				
a	Discount off manufacture price list	13.00%	20.00%	0.00%	
b	Price schedule	Stanley list prices of competitors items	List Price	List Price	
c	Effective date of price schedule	October 2014	March 2013	March 2013	
XII	Automatic Door Parts for Door-O Matic Doors				
a	Discount off manufacture price list	13.00%	20.00%	0.00%	
b	Price schedule	Stanley list prices of competitors items	List Price	List Price	
c	Effective date of price schedule	October 2014	2014	N/A	
XIII	Automatic Door Parts for Power Access Doors				
a	Discount off manufacture price list	13.00%	25.00%	0.00%	
b	Price schedule	Stanley list prices of competitors items	List Price	List Price	
c	Effective date of price schedule	October 2014	2014	N/A	
XIV	Quarterly Preventive Maintenance				
1	Aviation				
a	Terminal A San Antonio International Airport	4 30			
	Quantity of Annual PM's				
	Quantity of Doors -Double Slide				
	Price Each		\$50.00	\$60.00	\$80.00
	Total Price		\$6,000.00	\$7,200.00	\$9,600.00

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For: Annual Contract for Automatic Door Maintenance 6100003458					
Item	Description	Estimated Quantity	JF		
b	Terminal B San Antonio International Airport Quantity of Annual PM's Quantity of Doors -Double Slide Price Each Total Price	4 32	\$50.00 \$6,400.00	\$60.00 \$7,680.00	\$80.00 \$10,240.00
c	Badge and ID San Antonio International Airport Quantity of Annual PM's Quantity of Doors -Double Slide Price Each Total Price	4 1	\$50.00 \$200.00	\$60.00 \$240.00	\$80.00 \$320.00
	Subtotal		\$12,600.00	\$15,120.00	\$20,160.00
XV	Semi-annual Preventive Maintenance				
2	San Antonio Public Libraries				
a	Central Library Quantity of Annual PM's Quantity of Doors -Swing Price Each Total Price	2 10	\$50.00 \$1,000.00	\$50.00 \$1,000.00	\$80.00 \$1,600.00
b	Bazan Branch Library Quantity of Annual PM's Quantity of Doors -Swing Price Each Total Price	1 2	\$50.00 \$100.00	\$100.00 \$200.00	\$80.00 \$160.00
c	Brook Hollow Branch Library Quantity of Annual PM's Quantity of Doors - Sliding Price Each Total Price	2 2	\$50.00 \$200.00	\$60.00 \$240.00	\$80.00 \$320.00
d	Carver Branch Library Quantity of Annual PM's Quantity of Doors -Swing Price Each Total Price	2 2	\$50.00 \$200.00	\$60.00 \$240.00	\$80.00 \$320.00
e	Cody Branch Library Quantity of Annual PM's Quantity of Doors -Swing Price Each Total Price	2 2	\$50.00 \$200.00	\$60.00 \$240.00	\$80.00 \$320.00
f	Collins Garden Branch Library Quantity of Annual PM's Quantity of Doors -Swing Price Each Total Price	2 2	\$50.00 \$200.00	\$60.00 \$240.00	\$80.00 \$320.00
g	Cortez Branch Library Quantity of Annual PM's Quantity of Doors -Swing Price Each Total Price	2 1	\$50.00 \$100.00	\$60.00 \$120.00	\$80.00 \$160.00
h	Cortez Branch Library Quantity of Annual PM's Quantity of Doors - Double Swing Price Each Total Price	2 1	\$50.00 \$100.00	\$60.00 \$120.00	\$80.00 \$160.00
i	Forest Hills Branch Library Quantity of Annual PM's Quantity of Doors - Folding Price Each Total Price	2 2	\$50.00 \$200.00	\$60.00 \$240.00	\$80.00 \$320.00
j	Great Northwest Branch Library Quantity of Annual PM's Quantity of Doors -Swing Price Each Total Price	2 2	\$50.00 \$200.00	\$60.00 \$240.00	\$80.00 \$320.00
k	Guerra Branch Library Quantity of Annual PM's Quantity of Doors - Sliding Price Each Total Price	2 2	\$50.00 \$200.00	\$60.00 \$240.00	\$80.00 \$320.00
l	Igo Branch Library Quantity of Annual PM's Quantity of Doors - Sliding Price Each Total Price	2 2	\$50.00 \$200.00	\$60.00 \$240.00	\$80.00 \$320.00

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For: Annual Contract for Automatic Door Maintenance					
6100003458					
Item	Description	Estimated Quantity			
m	Johnston Branch Library	2			
	Quantity of Annual PM's	1			
	Quantity of Doors - Folding				
	Price Each		\$50.00	\$60.00	\$80.00
	Total Price		\$100.00	\$120.00	\$160.00
n	Johnston Branch Library	2			
	Quantity of Annual PM's	1			
	Quantity of Doors - Sliding				
	Price Each		\$50.00	\$60.00	\$80.00
	Total Price		\$100.00	\$120.00	\$160.00
o	Landa Branch Library	2			
	Quantity of Annual PM's	1			
	Quantity of Doors - Swing				
	Price Each		\$50.00	\$60.00	\$80.00
	Total Price		\$100.00	\$120.00	\$160.00
p	Las Palmas Branch Library	2			
	Quantity of Annual PM's	2			
	Quantity of Doors - Swing				
	Price Each		\$50.00	\$60.00	\$80.00
	Total Price		\$200.00	\$240.00	\$320.00
q	Maverick Branch Library	2			
	Quantity of Annual PM's	2			
	Quantity of Doors - Sliding				
	Price Each		\$50.00	\$60.00	\$80.00
	Total Price		\$200.00	\$240.00	\$320.00
r	McCreless Branch Library	2			
	Quantity of Annual PM's	1			
	Quantity of Doors - Swing				
	Price Each		\$50.00	\$100.00	\$80.00
	Total Price		\$100.00	\$200.00	\$160.00
s	McCreless Branch Library	2			
	Quantity of Annual PM's	1			
	Quantity of Doors - Sliding				
	Price Each		\$50.00	\$100.00	\$80.00
	Total Price		\$100.00	\$200.00	\$160.00
t	Memorial Branch Library	2			
	Quantity of Annual PM's	1			
	Quantity of Doors - Swing				
	Price Each		\$50.00	\$100.00	\$80.00
	Total Price		\$100.00	\$200.00	\$160.00
u	Mission Branch Library	2			
	Quantity of Annual PM's	2			
	Quantity of Doors - Double Swing				
	Price Each		\$50.00	\$60.00	\$80.00
	Total Price		\$200.00	\$240.00	\$320.00
v	Pan American Branch Library	2			
	Quantity of Annual PM's	2			
	Quantity of Doors - Swing				
	Price Each		\$50.00	\$60.00	\$80.00
	Total Price		\$200.00	\$240.00	\$320.00
w	Semmes Branch Library	2			
	Quantity of Annual PM's	2			
	Quantity of Doors - Sliding				
	Price Each		\$50.00	\$60.00	\$80.00
	Total Price		\$200.00	\$240.00	\$320.00
x	Thousand Oaks Branch Library	2			
	Quantity of Annual PM's	2			
	Quantity of Doors - Sliding				
	Price Each		\$50.00	\$60.00	\$80.00
	Total Price		\$200.00	\$240.00	\$320.00
y	Tobin @ Oakwell Branch Library	2			
	Quantity of Annual PM's	1			
	Quantity of Doors - Folding				
	Price Each		\$50.00	\$60.00	\$80.00
	Total Price		\$100.00	\$120.00	\$160.00
z	Tobin @ Oakwell Branch Library	2			
	Quantity of Annual PM's	1			
	Quantity of Doors - Sliding				
	Price Each		\$50.00	\$60.00	\$80.00
	Total Price		\$100.00	\$120.00	\$160.00
aa	Westfall Branch Library	2			
	Quantity of Annual PM's	1			
	Quantity of Doors - Double Swing				
	Price Each		\$50.00	\$60.00	\$80.00
	Total Price		\$100.00	\$120.00	\$160.00

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		JF			
Item	Description	Estimated Quantity			
bb	Westfall Branch Library	2			
	Quantity of Annual PM's	1			
	Quantity of Doors - Sliding				
	Price Each		\$50.00	\$60.00	\$80.00
	Total Price		\$100.00	\$120.00	\$160.00
cc	Parman Branch Library	2			
	Quantity of Annual PM's	4			
	Quantity of Doors - Sliding				
	Price Each		\$50.00	\$60.00	\$80.00
	Total Price		\$400.00	\$480.00	\$640.00
dd	San Pedro Branch Library	2			
	Quantity of Annual PM's	1			
	Quantity of Doors -Swing				
	Price Each		\$50.00	\$100.00	\$80.00
	Total Price		\$100.00	\$200.00	\$160.00
	Subtotal		\$5,600.00	\$6,920.00	\$8,960.00
<b>3</b>	<b>Convention Center</b>				
a	Ballroom B Lobby	2			
	Quantity of Annual PM's	1			
	Quantity of Doors -Swing				
	Price Each		\$50.00	\$40.00	\$80.00
	Total Price		\$100.00	\$80.00	\$160.00
b	Ballroom B Pre-Function	2			
	Quantity of Annual PM's	1			
	Quantity of Doors -Swing				
	Price Each		\$50.00	\$40.00	\$80.00
	Total Price		\$100.00	\$80.00	\$160.00
c	Executive Boardroom / UNAM	2			
	Quantity of Annual PM's	1			
	Quantity of Doors -Swing				
	Price Each		\$50.00	\$40.00	\$80.00
	Total Price		\$100.00	\$80.00	\$160.00
d	Entrance Lobby West	2			
	Quantity of Annual PM's	2			
	Quantity of Doors -Swing				
	Price Each		\$50.00	\$40.00	\$80.00
	Total Price		\$200.00	\$160.00	\$320.00
e	Lila Cockrell/Hyatt Entrance	2			
	Quantity of Annual PM's	1			
	Quantity of Doors -Swing				
	Price Each		\$50.00	\$40.00	\$80.00
	Total Price		\$100.00	\$80.00	\$160.00
f	Meeting Room 103A/Market Street	2			
	Quantity of Annual PM's	1			
	Quantity of Doors -Swing				
	Price Each		\$50.00	\$40.00	\$80.00
	Total Price		\$100.00	\$80.00	\$160.00
g	Meeting Room 103B/Spiral Staircase	2			
	Quantity of Annual PM's	1			
	Quantity of Doors -Swing				
	Price Each		\$50.00	\$40.00	\$80.00
	Total Price		\$100.00	\$80.00	\$160.00
h	Entrance Lobby East	2			
	Quantity of Annual PM's	2			
	Quantity of Doors -Swing				
	Price Each		\$50.00	\$40.00	\$80.00
	Total Price		\$200.00	\$160.00	\$320.00
i	Meeting Room 006A/River Level	2			
	Quantity of Annual PM's	1			
	Quantity of Doors -Swing				
	Price Each		\$50.00	\$40.00	\$80.00
	Total Price		\$100.00	\$80.00	\$160.00
j	Bathroom M-W/MR 203B	2			
	Quantity of Annual PM's	2			
	Quantity of Doors -Swing				
	Price Each		\$50.00	\$40.00	\$80.00
	Total Price		\$200.00	\$160.00	\$320.00
	Subtotal		\$1,300.00	\$1,040.00	\$2,080.00

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For: Annual Contract for Automatic Door Maintenance 6100003458					
Item	Description	Estimated Quantity			
4	San Antonio Metro Health Department				
a	West Commerce Clinic				
	Quantity of Annual PM's	2			
	Quantity of Doors -Single Swing	1			
	Price Each		\$50.00	\$100.00	\$80.00
	Total Price		\$100.00	\$200.00	\$160.00
b	Naco Perrin Clinic				
	Quantity of Annual PM's	2			
	Quantity of Doors -Single Swing	1			
	Price Each		\$50.00	\$100.00	\$80.00
	Total Price		\$100.00	\$200.00	\$160.00
c	General McMullen Clinic				
	Quantity of Annual PM's	2			
	Quantity of Doors -Single Swing	1			
	Price Each		\$50.00	\$100.00	\$80.00
	Total Price		\$100.00	\$200.00	\$160.00
	Subtotal		\$300.00	\$600.00	\$480.00
5	Department of Human Services				
a	Bob Ross Senior Center				
	Quantity of Annual PM's	2			
	Quantity of Doors - Double Slide	1			
	Price Each		\$50.00	\$60.00	\$80.00
	Total Price		\$100.00	\$120.00	\$160.00
b	Bob Ross Senior Center				
	Quantity of Annual PM's	2			
	Quantity of Doors -Single Swing	3			
	Price Each		\$50.00	\$60.00	\$80.00
	Total Price		\$300.00	\$360.00	\$480.00
c	Claude Black				
	Quantity of Annual PM's	2			
	Quantity of Doors -Single Swing	2			
	Price Each		\$50.00	\$60.00	\$80.00
	Total Price		\$200.00	\$240.00	\$320.00
d	Cortez				
	Quantity of Annual PM's	2			
	Quantity of Doors -Single Swing	1			
	Price Each		\$50.00	\$100.00	\$80.00
	Total Price		\$100.00	\$200.00	\$160.00
e	District #2				
	Quantity of Annual PM's	2			
	Quantity of Doors -Single Swing	1			
	Price Each		\$50.00	\$100.00	\$80.00
	Total Price		\$100.00	\$200.00	\$160.00
f	Frank Garrett				
	Quantity of Annual PM's	2			
	Quantity of Doors -Single Swing	3			
	Price Each		\$50.00	\$60.00	\$80.00
	Total Price		\$300.00	\$360.00	\$480.00
g	West End				
	Quantity of Annual PM's	2			
	Quantity of Doors -Single Swing	3			
	Price Each		\$50.00	\$60.00	\$80.00
	Total Price		\$300.00	\$360.00	\$480.00
h	Velasquez				
	Quantity of Annual PM's	2			
	Quantity of Doors -Single Swing	1			
	Price Each		\$50.00	\$100.00	\$80.00
	Total Price		\$100.00	\$200.00	\$160.00
i	Brady Center				
	Quantity of Annual PM's	2			
	Quantity of Doors -Double Swing	1			
	Price Each		\$50.00	\$100.00	\$80.00
	Total Price		\$100.00	\$200.00	\$160.00
	Subtotal		\$1,600.00	\$2,240.00	\$2,560.00
6	Building and Equipment Services Department				
a	Callaghan Service Center				
	Quantity of Annual PM's	2			
	Quantity of Doors	1			
	Price Each		\$50.00	\$100.00	\$80.00
	Total Price		\$100.00	\$200.00	\$160.00
b	City Hall				
	Quantity of Annual PM's	2			
	Quantity of Doors -Single Slider	1			
	Price Each		\$50.00	\$100.00	\$80.00
	Total Price		\$100.00	\$200.00	\$160.00

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For: Annual Contract for Automatic Door Maintenance 6100003458					
Item	Description	Estimated Quantity			
c	DBSC (One-Stop)				
	Quantity of Annual PM's	2			
	Quantity of Doors -Single Slider	8			
	Price Each		\$50.00	\$40.00	\$80.00
	Total Price		\$800.00	\$640.00	\$1,280.00
d	East Police Substation				
	Quantity of Annual PM's	2			
	Quantity of Doors -Double Door	2			
	Price Each		\$50.00	\$60.00	\$80.00
	Total Price		\$200.00	\$240.00	\$320.00
e	EOC				
	Quantity of Annual PM's	2			
	Quantity of Doors -Double Door	1			
	Price Each		\$50.00	\$100.00	\$80.00
	Total Price		\$100.00	\$200.00	\$160.00
f	Frank Wing Building				
	Quantity of Annual PM's	2			
	Quantity of Doors -Single Door	2			
	Price Each		\$50.00	\$60.00	\$80.00
	Total Price		\$200.00	\$240.00	\$320.00
g	International Center				
	Quantity of Annual PM's	2			
	Quantity of Doors -Single Door	2			
	Price Each		\$50.00	\$60.00	\$80.00
	Total Price		\$200.00	\$240.00	\$320.00
h	Municipal Plaza Building				
	Quantity of Annual PM's	2			
	Quantity of Doors -Single Door	1			
	Price Each		\$50.00	\$100.00	\$80.00
	Total Price		\$100.00	\$200.00	\$160.00
i	North Police Substation				
	Quantity of Annual PM's	2			
	Quantity of Doors -Double Door	2			
	Price Each		\$50.00	\$60.00	\$80.00
	Total Price		\$200.00	\$240.00	\$320.00
j	North West Police Substation				
	Quantity of Annual PM's	2			
	Quantity of Doors -Double Door	2			
	Price Each		\$50.00	\$60.00	\$80.00
	Total Price		\$200.00	\$240.00	\$320.00
k	Police Academy				
	Quantity of Annual PM's	2			
	Quantity of Doors -Double Door	2			
	Price Each		\$50.00	\$60.00	\$80.00
	Total Price		\$200.00	\$240.00	\$320.00
l	Public Safety Headquarters				
	Quantity of Annual PM's	2			
	Quantity of Doors -Single Door	4			
	Price Each		\$50.00	\$60.00	\$80.00
	Total Price		\$400.00	\$480.00	\$640.00
m	Public Safety Tech. Bldg/Central Patrol				
	Quantity of Annual PM's	2			
	Quantity of Doors -Single Door	1			
	Price Each		\$50.00	\$100.00	\$80.00
	Total Price		\$100.00	\$200.00	\$160.00
n	Record Storage Facility				
	Quantity of Annual PM's	2			
	Quantity of Doors -Single Door	1			
	Price Each		\$50.00	\$100.00	\$80.00
	Total Price		\$100.00	\$200.00	\$160.00
o	South Police Substation				
	Quantity of Annual PM's	2			
	Quantity of Doors -Single Door	1			
	Price Each		\$50.00	\$100.00	\$80.00
	Total Price		\$100.00	\$200.00	\$160.00

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For: Annual Contract for Automatic Door Maintenance 6100003458								
Item	Description	Estimated Quantity						
p	South Police Substation							
	Quantity of Annual PM's	2						
	Quantity of Doors -Single Door	1						
	Price Each		\$50.00		\$100.00		\$80.00	
	Total Price		\$100.00		\$200.00		\$160.00	
q	Traffic Building							
	Quantity of Annual PM's	2						
	Quantity of Doors -Single Door	1						
	Price Each		\$50.00		\$100.00		\$80.00	
	Total Price		\$100.00		\$200.00		\$160.00	
r	West Police Substation							
	Quantity of Annual PM's	2						
		2						
	Price Each		\$50.00		\$60.00		\$80.00	
	Total Price		\$200.00		\$240.00		\$320.00	
	Subtotal		\$3,500.00		\$4,600.00		\$5,600.00	
XVI	Preventative Door Maintenance Additional Locations							
A	Quarterly Preventive Maintenance (4 quarterly PMs) Per each preventative maintenance per each door		\$50.00		\$60.00		\$80.00	
B	Semi-annual Preventive Maintenance (2 bi-annual PMs) Per each preventative maintenance per each door		\$50.00		\$60.00		\$80.00	
XVII	Hourly Labor Rate							
A	Hourly Labor Rate I	50	\$79.00		\$65.00		\$97.00	
	Total Estimated Labor Rate I		\$3,950.00		\$3,250.00		\$4,850.00	
B	Hourly Labor Rate II	50	\$118.50		\$80.00		\$140.00	
	Total Estimated Labor Rate II		\$5,925.00		\$4,000.00		\$7,000.00	
	Payment Terms		Net 30		Net 30		2% 30 days	